

WE SEE OPPORTUNITIES



NORTHERN OPPORTUNITIES

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THE STORY OF SAM AND JO

Sam is a smart Year 10 student from Salisbury High School who has recently completed Youth Opportunities' 10-week Positive Empowerment Program. He lives at home with three younger siblings who are all raised by their mother. Sam occasionally sees his father and knows first-hand the hardships of getting by on the \$300 a week income his mother earns from casual employment. Sam does well at school and is keen to learn more and get ahead.

Jo is a bright, up and coming Client Services Officer at Adelaide Financial Services (AFS), a company with 75 employees. Jo has a passion for meeting people and connecting with a cause where she can make a difference in Adelaide.

YEAR 1

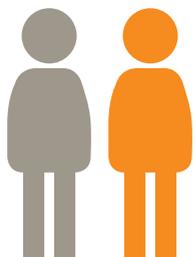
Planting the seed.

- > Kain Foundation meets with staff at AFS to discuss volunteering opportunities. Jo signs-up and speaks with students at Salisbury High School to share stories about her life and career path. Seeds of the Northern Opportunities scholarship are sown.
- > Sam asks his teacher about a Northern Opportunities scholarship, and then works with his teacher and a Youth Opportunities trainer to apply.
- > Sam is awarded an \$850 scholarship which the school uses to purchase him a laptop.
- > Sam's family sees him receive his Northern Opportunities scholarship certificate at the awards ceremony. Jo gives a speech at the ceremony; her AFS colleagues come along to show their support. All very happy.
- > That night 20 students from Salisbury and Playford high schools are awarded a total of \$20,000 in Kain Foundation Northern Opportunities scholarships.

YEAR 2

Building the relationship - planning transitions.

- > AFS (and Jo) host a two-day Work Inspiration workshop for Salisbury High school Year 11 students. Sam and the other Northern Opportunities scholarship winners participate.
- > Kain Foundation works with AFS to align Jo's volunteering projects with her career development objectives - including growing her value to the company.
- > Sam re-applies for the scholarship and the mentoring component of Northern Opportunities. Under the guidance of the school's counselor and the Youth Opportunities trainer, Sam gets to know his mentor - a Kain Foundation corporate partner volunteer.





YEAR 3

Skilling up - Win, Win, Win.

- > Sam, Jo and AFS are all winners highlighted by focus, results and leadership.
- > The Kain Foundation has now forged meaningful working relationships with Local and Federal Government resulting in additional resources and support for this program.



Side by side - Cadetship

- > Sam applies for a two-week training cadetship at AFS which has been created by Kain Foundation, Community Partners, AFS and Jo.



YEAR 4

Rewarding success - Giving back

- > Sam's test scores get him into the course of his choice; he selects a course that will land him a role with a company like AFS.
- > Jo has grown in value and importance at AFS.
- > The entire company has benefited - giving back to the community has become a business asset.

MEET LISA TARCA



NORTHERN OPPORTUNITIES

Lisa is Commercial Manager at Kain Foundation. She has plenty of options and ways you can get involved in Northern Opportunities or other foundation projects like The Uganda Project, Work Inspiration, Drumbeat, or our Building Program.

She would also be happy to answer any questions you have about anything to do with the Kain Foundation.

Lisa works Monday to Thursday.

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